Notes Hypothesis Formulation Dr. Jordan Srour BUS 301: Int. Bus. Stats Lebanese American University 25 September 2013 QBA 301 Today's Lecture Notes • Intro. to Hypothesis Testing • Null and Alternative Hypotheses Game QBA 301 25 September 2013 2 / 10 What is a hypothesis? Notes "a tentative assumption made in order to draw out and test its logical or empirical consequences"

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"a mere assumption or guess."

— Merriam-Webster Dictionary

— Dictionary.com

| Intro. To Hypothesis Testing | |
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| What is a test? | Notes |
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| "statistical tests are tools used to determine how likely it is that the overall effect would be observed if no real relation, as hypothesized, exists. | |
| If that likelihood is sufficiently small (e.g. less than 1%), then the existence of a relation may be assumed. Otherwise, any observed effect | |
| may as well be due to pure chance." | |
| — Wikipedia | |
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| Intro. To Hypothesis Testing | |
| What is hypothesis testing? | Notes |
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| "Hypothesis testing is the use of statistics to determine the probability that a given hypothesis is true." | |
| — Wolfram MathWorld | |
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| Intro. To Hypothesis Testing | |
| Hypothesis Testing, 5 concepts: | Notes |
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| • Formulate the null hypothesis (H_0) and the alternative or research hypothesis (H_1) . | |
| Assume that the null hypothesis is true.Select an appropriate statistical test to determine whether there is | |
| enough evidence to infer that the alternative hypothesis is true. Make a conclusion: there is enough evidence to support the | |
| alternative hypothesis or there is not enough evidence to support the alternative hypothesis. | |

• Consider the error types possible, Type I: rejecting a true null hypothesis and Type II: accepting a false null hypothesis.

Null and Alternative Hypotheses

Null and Alternative Hypotheses

Null Hypothesis: Written: H_0 . This hypothesis always has an equality in it somewhere. It is the hypothesis that maintains the status quo, the expected value.

- Example: A shop owner is in the habit of always ordering 20 cases of shampoo per month. S/he is wondering how the monthly sales compares to this order size. What null hypothesis can be used in this setting?
- Helpful hint: "null" rhymes with "dull".

Alternative Hypothesis Written: H_1 . This hypothesis reflects the more interesting state of affairs; what we're really interested in.

• Example: A shop owner is in the habit of always ordering 20 cases of shampoo per month. S/he is wondering how the monthly sales compares to this order size. What alternative hypothesis can be used in this setting?

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5 September 2013

Null and Alternative Hypotheses

Null and Alternative Hypotheses: Mathematically Speaking

 $\begin{array}{l} \textit{H}_{0}: \mu = 20 \\ \textit{H}_{1}: \mu \neq 20 \end{array}$

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25 September 2013 8 /

Null and Alternative Hypotheses

Null and Alternative Hypotheses: As Opposites

| Test Name | H_0 | H_1 |
|--------------|---------------|---------------|
| Two-tailed | $\mu = 20$ | $\mu \neq 20$ |
| Right-tailed | $\mu \leq 20$ | $\mu > 20$ |
| Left-tailed | $\mu \geq 20$ | $\mu < 20$ |

Note: Your book uses a short hand and always states the null hypothesis as an equality.

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Hypotheses aren't always stated in equations...

 $\ensuremath{ \bullet}$ Each one of you will be randomly given a piece of paper with a hypothesis. 2 Take 2 minutes to write down: $\,\blacktriangleright\,$ Whether you think the hypothesis is a null hypothesis or an alternative hypothesis. ▶ What the corresponding alternative or null hypothesis should be. Now that you know what the alternative/null hypothesis should be, stand up, walk around, and go meet the person that has the pair for your given hypothesis. QBA 301 25 September 2013 10 / 10 Notes Notes

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