



SBS 225 FINAL EXAMINATION

Time: Two Hours

February 6, 1998

ANSWER ANY SEVEN OF THE FOLLOWING NINE QUESTIONS:

1. Define and describe the Q-sort or Q technique and briefly state its uses.
2. List and define various sources of error in rating procedures.
3. State and discuss the similarities as well as the differences between operant conditioning and observational learning.
4. What recommendations might Albert Bandura make regarding ways to reduce violence in American society?
5. Identify and define the psychological person variables suggested by W. Mischel for analyzing individual differences in cognitive social terms.
6. According to the cognitive social approach, what processes are involved in the development of sex-typed behavior?
7. List and define the various types of self-discrepancies and point out the emotional consequences involved in each case.
8. List and briefly discuss the major determinants of aggression and altruism.
9. State and briefly discuss Kohlberg's stages of moral reasoning.

